

Message Text

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TO AMEMBASSY ATHENS IMMEDIATE

INFO AMEMBASSY ANKARA PRIORITY

USMISSION NATO PRIORITY

SECDEF PRIORITY

USNMR SHAPE PRIORITY

USDELMC PRIORITY

USCINCEUR PRIORITY

CINCUSAFE PRIORITY

CINCUSNAVEUR PRIORITY

CINCUSAREUR PRIORITY

DIRNSA PRIORITY

USDOCOSOUTH PRIORITY

C O N F I D E N T I A L STATE 109412

E.O. 11652: GDS

TAGS: PFOR, MARR, MASS, GR, US

SUBJECT: US-GREEK DEFENSE COOPERATION DISCUSSIONS: PARITY
IN PROCUREMENT

REF: (A) ATHENS 4406, (B) STATE 107681

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1. THIS MESSAGE PROVIDES ONLY OUR PRELIMINARY COMMENT ON
NEW GREEK COUNTERDRAFT, REPORTED REFTEL A, SINCE WE NOTE
THAT YOU HAVE PASSED IT TO JUSMAGG FOR ANALYSIS, PARTI-
CULARLY OF THE NEW ITEMS INVOLVED.

2. GREEK EXPECTATION THAT ALL ITEMS LISTED IN THEIR PARA

(;) CAN BE PROVIDED FROM AVAILABLE "SURPLUS" STOCKS OF DOD IS TOTALLY UNWARRANTED. ONLY S-2E AIRCRAFT, ON "AS-IS WHERE-IS" BASIS, WOULD FALL INTO THIS CATEGORY, AND THERE IS NO US NAVY SUPPORT AVAILABLE FOR THEM.

3. WITH RESPECT TO PARA (2) OF GREEK DRAFT NOTE, ROLAND II MISSILE SYSTEMS, BY AGREEMENT WITH FRG AND FRANCE, CAN BE PROCURED BY GOG ONLY FROM THOSE COUNTRIES, AND NOT FROM US. GREEK EMBASSY IS BEING ADVISED ACCORDINGLY. OTHER ITEMS LISTED ARE AVAILABLE FROM NEW PROCUREMENT, WITH NORMAL LEAD TIMES, EXCEPT FOR MK 37 TORPEDOES AND OH-58 HELICOPTERS. GREEKS HAD REQUESTED 25 HELICOPTERS FROM

ARMY, AND WERE ADVISED THAT 50 WOULD HAVE TO BE PURCHASED FOR AN ECONOMICAL BUY.

4. PREVIOUS GREEK REQUEST FOR WAIVER OF R AND D COSTS AND PLANT AND ASSET USE CHARGES RELATED TO 24 F/4F-4E AIRCRAFT WAS DISAPPROVED EARLIER THIS YEAR, BUT COULD BE ADDRESSED AGAIN IF IN YOUR JUDGMENT THIS ITEM IS CRUCIAL TO SUCCESS OF NEGOTIATIONS.

5. AIR FORCE IS PREPARING LETTER OF OFFER TO GOG FOR PURCHASE OF J-79 ENGINES THROUGH FMS. SHOULD THIS ACTION BE HELD IN ABEYANCE FOR FINAL STAGES OF NEGOTIATIONS?

6. EXPEDITED DELIVERY OF 40 155MM HOWITZERS IS ALREADY UNDERWAY.

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7. FINALLY, AS INDICATED REF B, WE BELIEVE DETAILED NEGOTIATIONS OVER PARITY IN PROCUREMENT SHOULD TAKE PLACE DURING NEXT ROUND OF TALKS, FOLLOWING A PAUSE. THIS WILL GIVE US SUFFICIENT TIME TO ADDRESS SUBJECT ON MORE CONSIDERED BASIS THAN IS POSSIBLE DURING CURRENT ROUND.

CHRISTOPHER

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